

# **Introducing the Phoenix Chapter of APSS**

## Your Local Source of Help for Selling Books in Large, Non-Returnable Quantities to Non-Bookstore Buyers

APSS was created to help increase your sales, and profits by selling your books in large, non-returnable quantities to non-bookstore buyers. Our local chapter in Phoenix will give you the benefits of membership in a national organization PLUS regular face-to-face meetings for networking and learning from your colleagues.

### Join today and get all the benefits, discounts and services of a national association, but with meetings near you.

#### Get discounts on ...

- Printing through LSI
- Shipping (Save up to 70%)
- Ingram Spark
- Baker & Taylor's distribution
- Promotional Products
- Staffed trade show exhibits
- A listing in the Yearbook of Experts
- A subscription to Publishers Weekly
- Website development
- Ebook conversion, awards
- Finding an agent or publisher

#### Get marketing programs...

- Annual conference in Phoenix
- Distribution to non-retail buyers
- Supplier recommendations
- Book production
- A monthly special-sales newsletter
- Publicity to your buyers
- Automated contacting of buyers
- One-on-one coaching
- Free monthly webinars
- Sales leads for your books
- Bookstore distribution

APSS-Phoenix is the premier source of information, education and help for Arizona's authors and publishers of high-quality content published in printed, electronic or audio form for sale to consumers, retailers and non-retail buyers.

You can join directly at <a href="http://pro.bookapss.org/join-application">http://pro.bookapss.org/join-application</a> or complete the form below. Annual APSS membership is \$89, but for members of APSS-Phoenix it is only \$60. You will receive your APSS membership number so you can immediately being receiving all the benefits described above – and more!

Why join APSS-Phoenix? See many reasons at <a href="http://community.bookapss.org/page/why-join-a-chapter">http://community.bookapss.org/page/why-join-a-chapter</a>

See the list of upcoming events for APSS-Phoenix members at <a href="http://community.bookapss.org/page/phoenix">http://community.bookapss.org/page/phoenix</a>

☐ Yes! Begin my professional membership in the Association of Publishers for Special Sales and its Phoenix Chapter			
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